



What makes the US LEC Agent Program different?

US LEC Agent Support:

Because our agents work directly with a local US LEC Account Executive, the likelihood of channel conflict is eliminated. This also ensures that the proper customer solution will be provided utilizing US LEC's extensive product line. Your local US LEC Sales Executive will manage all support activities including product, pricing, and provisioning information through the local US LEC sales office. This level of support increases resolution time for agent inquiries and continues to build on the success of US LEC's industry-leading customer satisfaction and retention rates.

Two Programs, One Goal: 100% Customer Satisfaction!

Regardless of the agent channel you choose to operate under, the US LEC goal is clear; exceed customer expectations and guarantee their satisfaction. Our current customer retention rate of 99% is proof of US LEC's commitment to complete customer satisfaction.

Residual Agent Program

- A commission-based program developed to enhance new and existing client-agent relationships.
- Your local US LEC sales executive is responsible for contract management, order entry, provisioning and account maintenance.
- This allows you the time to continue to work with your expanding client base, while your local sales partner manages all back office operations.
- Your first year commission rate is guaranteed to ensure stable growth. With the introduction of a tiered schedule in year 2 and 3 of your agreement, as your billed revenue base grows, so does your monthly commission.

Referral Agent Program

- The local US LEC account team facilitates the sale, ordering, and provisioning of services based on the lead you've generated. Once the customer has paid their first invoice, you receive a one-time compensation for the sale.
- The program is designed to free the referral agent from day to day management of contracted services from US LEC, and best of all, participation in the US LEC Referral Agent program requires no volume commitment. A simple program with ample rewards. Your first referral starts the process, and US LEC handles the rest.

No Exclusivity Requirement

Our agents are free to work with their customers, developing the best solution to meet their needs.

For more information on the US LEC Agent Programs, contact your local US LEC sales office or Jim Safran Agent Channel Manager, at 704.319.6244 / jusafran@uslec.com