



US LEC Residual Agent Program

The US LEC Residual Agent Program:

With our Residual Agent Program, agents can earn monthly commissions based on Monthly Recurring Charges (MRCs) for products and services sold.

A Unique Program Unlike Most Others:

The US LEC Residual Agent Program is unlike other agent programs. It's designed to increase the time agents have to work with new and existing customers. Your local US LEC sales office is responsible for your customers' order implementation, provisioning, and on-going maintenance. All product, pricing, and provisioning details are continually managed through your local US LEC sales office. This reduces resolution time for agent service inquiries and continues the success of US LEC's industry-leading customer satisfaction and retention rates.

Growth Opportunity:

The US LEC Residual Agent Program offers active agents the opportunity to increase commission rates as associated billed revenue grows. Because of our tiered commission schedule, as your total monthly-billed revenue increases so do your commission rates. First-year commission rates are guaranteed to ensure stable growth. The second and third year of your agreement is tiered for increased opportunity. As your billed revenue grows, so does your monthly commission.

Join the Growing Success of the US LEC Team:

Become a member of our family. We are one of the industry's strongest super-regional carriers, with 26 digital switching centers covering 13 states throughout the Southeast and Mid-Atlantic regions. In addition to extreme customer service, US LEC has a complete set of product offerings and solutions to meet your customers' critical requirements. These include:

- Local Service Access Circuits
- Long Distance Applications
- Frame Relay
- ATM
- US LECnet Dedicated Internet

For more information on the US LEC Agent Programs, contact your local US LEC sales office or Jim Safran Agent Channel Manager, at 704.319.6244 / jsafran@uslec.com